

**BRITISH COLUMBIA ENVIRONMENT
INDUSTRY ASSOCIATION**

2010

ANNUAL GENERAL MEETING

MAY 4, 2010

TERMINAL CITY CLUB

837 WEST HASTING ST,

VANCOUVER B.C.

AGENDA

&

REPORT TO MEMBERS

AGENDA

2:30 Registration

3:00 Welcome by President

3:10 AGM Begins

3:20 Approval of the Agenda

3:25 Nominating Committee Report

3:30 Motion to Approve the Board of Directors

3:35 Report from the New President

3:50 Treasurer's Report

4:00 Motion to Approve Treasurer's Report

4:05 Introduction of New Board Members

4:15 Thank You to Outgoing President
and Retiring Board Members

4:30 Concluding Comments by Incoming President

4:45 Meeting Concludes

Refreshments and Networking

REPORT FROM THE CHAIR

On behalf of the Board, I would like to welcome all members and guests to the BCEIA's 2008/2009 Annual General Meeting.

My name is Bob Symington and I am pleased to be here on behalf of our Association and its members. I was first elected President of BCEIA in 2002 and have been President for these past 8 years. While my tenure as President has involved many volunteer hours, BCEIA has provided me with the opportunity to grow as a professional and as an individual. BCEIA has provided me with the opportunity to grow on a technical level through my participation on the Contaminated Sites and Hazardous Waste Committees which still remain as active committees of BCEIA.

Through the access given me as President of your association, I have met with provincial ministers including the several of our Ministers of the Environment as well as the Ministers from the Departments of Industry and Agriculture as well as senior government officials. Through these meetings your association both gained insight into the process by which government legislation continues to develop and high level input on behalf of our members on regulatory and technical issues. I could not have achieved what we have with our support of a Board of Directors that has supported me and your association over the years and I would like to thank all of those who have participated over the years.

The association grew from a chapter of CEIA National in 1992 and, along with its sister associations, has continued to be a voice for our industry with government and has a long list of achievements that we can all be proud of. We have continued with the support of our members and through government grants at both the provincial and federal levels to undertake initiatives which have resulted in a better business environment for our evolving industry and for our stakeholders and a better environment for the residents of our province.

I would like to take this time to thank Mr. Jeff Eltom who has served as BCEIA's Executive Director for the past 2 years who is currently pursuing other opportunities on the beaches of Costa Rica. Jeff was instrumental to the success of our Association over the past 2 years and we wish him all the best with his future endeavours.

Looking forward we are going to operate with a Project Manager for the association and have retained Judith McBride who will be working 1 week a month for our association. We welcome Judith and hope you will all get a chance to talk with her in the New Year.

NOMINATING COMMITTEE REPORT

EXECUTIVE COMMITTEE OF THE BOARD 2010-2011

- **Frank Came, President**, GLOBE Foundation of Canada
- **Eric Pringle, First Vice-President**, Hemmera Envirochem Inc.
- **Michael Lyons, Secretary Treasurer**, Canada Export Centre

BOARD MEMBERS 2010-2011.

Members of the 2009–2010 Board remaining

- **Tim Stemp**, Quantum Remediation
- **Mike Mysak**, Golder

ADDITIONS TO THE BOARD INCLUDE:

- **Richard E. Bereti**, Harper Grey LLP
- **Barbara Dabrowski**, BCIT
- **Monica Danon-Schaffer** Wardrop
- **Colin Doyle**, Raincity Strategies
- **Luke Dineley**, Borden Ladner Gervais
- **Andrew Gillam**, AMEC Americas Limited
- **George (Bud) Ivey**, Ivey International Inc.
- **Dave Rogers**, BCHA ZMAT Management Ltd

LEAVING THE BOARD WILL BE:

- **Gary Webster**, Newalta—Past Chair, Hazardous Waste Committee
- **John Lambert**, Geo Engineers
- **Lorne Sampson**, BCIT
- **Mark Adamson**, Golder
- **Graham Walker**, Borden Ladner Grevais
- **Andrew Garrard**, Norwest Bodycote

NEW PAST PRESIDENT

- **Robert Symington**, Gandalf Consulting

COMMENTS FROM THE INCOMING PRESIDENT

The Association accomplished much over the past year. Most recently, BCEIA had a booth at GLOBE 2010 which attracted a great deal of attention. It was manned by volunteers, many of whom are here today. Also at GLOBE, BCEIA signed an MOU with the Swiss Association for Environmental Technology that will facilitate further information exchanges and business opportunities between our respective member firms.

GLOBE 2010 was preceded by the Vancouver 2010 Olympic Games, and many here were involved in meet-and-greet activities as well as some of the world's top sporting events.

Late last year BCEIA actively participated in the Canada Waste and Recycling Expo, where many of our members made presentations. BCEIA was also in Fort St. John as guests of the BC Ministry of Environment's Contaminated Sites Update.

The Association hosted a number of incoming missions, including a 10-member trade delegation from Texas led by Texas Secretary of State, Esperanza 'Hope' Andrade, and the Netherlands Remediation Tour of Western Canada - part of a multi-year, international engagement designed to foster closer ties between Canadian and Dutch firms in the soil and groundwater sectors of the environment industry.

BCEIA was represented in a delegation that accompanied BC Premier Gordon Campbell in a pre-2010 Olympic Games mission to South Korea and Beijing China. There has been a marked increasing in interest from many other countries to partner with our member firms in areas such as environmental remediation, waste management, cleantech, and technology development.

On the home front, much was accomplished last year on the BC Hazardous Materials Audit Program, designed to promote proper hazardous materials management and regulatory compliance for those companies that handle, transport, manage and treat hazardous materials.

Looking forward, it is apparent we have to build on the momentum established over the past year and to provide even more opportunities for our members to forge new business relations at home and abroad. This we can do by mounting more events, by hosting more incoming missions, and by working more closely with other organizations such as ours.

Adding more value to BCEIA membership will be the primary mission of your new board of directors, as well as expanding into new program areas such as education and professional development, clean technology, and energy efficiency. We shall also be making efforts to engage a constituency under represented in our sector - namely B.C.'s First Nations.

I keep reminding people that the business of the environment is not something we do because it is a good money-maker. We do what we do because we gave to. The challenges of climate change, urbanization, natural resource depletion and rising energy prices are real and are growing. Combined they will make for what the Chinese proverb calls 'Interesting Times.' We have assembled a solid team of directors to move us forward

BALANCE SHEET 2009-2010

	March 2009	March 2010	Change
	Actual	Actual	
Assets			
Current Assets			
Cash and cash equivalents	10,719	9,266	-14%
GIC - non restricted fund	-	3,000	100%
GIC - restricted fund	53,000	25,000	-53%
GST Receivable	8	321	3962%
Accounts Receivable	1,515	1,515	0%
Prepaid Expense	1,618	1,684	4%
	66,860	40,786	-39%
Property Plant and Equipment	2,363	2,363	0%
	\$ 69,224	\$ 43,149	-38%
Liabilities			
Current Liabilities			
Accounts payable / accrued liabilities	2,157	769	-64%
GST Payable	-	-	
	2,157	769	-64%
Shareholders' equity (deficiency)			
Share capital	-	-	
Retained earnings	114,708	67,067	-42%
Current earnings	(47,641)	(24,687)	-48%
	67,067	42,380	-37%
Liabilities & Shareholders' Equity	\$ 69,224	\$ 43,149	-38%

Bob Sijth

PROFIT & LOSS 2009-2010

	%	March 31/09	%	March 31/10
Revenue				
Contribution Income	75%	60,892	1%	500
Membership Dues	16%	13,068	40%	16,354
Advertising Income	5%	3,750	4%	1,625
Miscellaneous Income	4%	3,515	55%	22,739
	100%	81,225	100%	41,218
Expenses - General				
Amortization	0%	-	0%	-
Advertising-Web Design	9%	7,230	13%	5,263
Commission	1%	443	0%	-
Contract Labour	66%	53,784	0%	-
Licenses & dues	0%	40	0%	-
Marketing	6%	4,628	2%	741
Meals and Entertainment	0%	260	1%	367
Member Functions	1%	1,159	0%	-
Office Supplies	3%	2,648	4%	1,518
Professional fees	8%	6,125	12%	4,950
Program & Grant	23%	18,882	12%	4,875
Rent	10%	7,731	14%	5,600
Salary	27%	22,064	83%	34,322
Subcontract	0%	-	12%	4,800
Telephone & Comm.	2%	1,751	3%	1,302
Travel	2%	1,860	5%	1,925
	158%	128,604	159%	65,665
Income (loss) from operations	-58%	(47,379)	-59%	(24,446)
Interest expense & bank charges	0%	(262)	-1%	(241)
Income (loss) for the period	-59%	(47,641)	-60%	(24,687)

Bob Sijts

ABOUT US

OUR VISION

~ To develop the environmental industry in British Columbia through novel environmental business and technology solutions ~

The BC Environment Industry Association (BCEIA) is British Columbia's most recognized and longest running professional business association dedicated to member companies that operate in the many sectors that define environmental defence writ large.

Comprised of world-class engineering and environmental service companies, technology providers, research organizations, environs analysts and consultants, disaster response, government agencies and environmental law firms... the BCEIA offers a diverse range of expert knowledge on the business of minimizing, mitigating and defending our shared human and natural environments from human activity.

OUR MISSION

~ To foster the growth of the industry and to promote technology development and innovation in the sector ~

The BCEIA is committed to networking within the industry; establishing an effective industry liaison and advocacy presence; building partnerships; strengthening business development and competitiveness of its membership; increasing the product and service profiles of its members; and raising awareness of the industry in terms of its economic, human and environmental impact.

OUR FUTURE

~ To evolve and harmonize the environment industry's burgeoning sustainable development portfolio ~

The environment industry of British Columbia is undergoing an exciting process of re-orientation and renewal due to the recent convergence of environmental, energetic and sustainability-related issues. This convergence has prompted a fundamental shift in stakeholder participation and perception of the environment, which in turn, has placed a greater emphasis on the implementation of proactive environmental defence strategies versus reactive ones.

As global economic and political forces shift and influence the operational sectors of its membership, the BCEIA, through new alliances and strengthened partnerships focused more broadly on sustainability, shall endeavour to ensure that it's vital role and that of its members in shaping British Columbia's future, are accounted for.

BRITISH COLUMBIA ENVIRONMENT INDUSTRY ASSOCIATION
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